



# City of Cambridge

PURCHASING DEPARTMENT

**Elizabeth Unger**  
Purchasing Agent

**SHUO WANG**  
Assistant Purchasing Agent for  
Goods & Services

**NATALIE SULLIVAN**  
Assistant Purchasing Agent for  
Design & Construction

**TO: All Bidders**

**FROM: City of Cambridge**

**DATE: August 15, 2023**

**RE: File No. 11125 – Elevator Maintenance and Repair at Various Locations - Addendum  
No. 1**

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**This addendum is comprised of the following:**

**1. Questions and Answers**

**The following questions were asked answered:**

**QUESTION 1:** May I have a copy of the elevator bid results from the previous time this contract was out for bid.

**ANSWER:** Please see attached tab sheet.

**QUESTION 2:** Can you please provide the last bid results for our review.

**ANSWER:** Please see attached tab sheet.

**QUESTION 3:** Do you have the bid pricing from the last time this was bid out?

**ANSWER:** Please see attached price sheet.

**All other details remain the same.**

**Elizabeth Unger**  
Purchasing Agent

**Addendum No. 1**



**00009201 - Elevator Maintenance and Repair at Various**

**07/09/2020**

**Locations**

**ELEVATORS**

Name of Bidder	Base Value	Alt No. 1	Alt No. 2	Alt No. 3	Alt No. 4
BBE Corporation dba Buckley Elevator 27 Congress Street, Su 205-5 Salem, Ma 01970 Addendums: Comments: This bid could not be considered. This tab sheet has been updated to correct a clerical error.	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00
United Elevator Company 165 Enterprise Drive Marshfield , MA 02050 Addendums: Comments: AWARDED	\$493,600.00	\$0.00	\$0.00	\$0.00	\$0.00

**Price Proposal – Year One**

**(1) Yearly Scheduled Maintenance**

\$ 150.00 /Hour\*40 Hours/Week \*52 Weeks/Year\* = \$ 312,000.00

**(2) Labor – Regular Time (M-F, 7:00 AM – 5:00 PM)**

\$ 140.00 /Hour\*1,000 Hours = \$ 140,000.00

**Labor – Overtime (M-F, 5:00 PM – 7:00 AM, Saturdays, Sundays & Holidays)**

\$ 196.00 /Hour\*100 Hours = \$ 19,600.00

**(3) Materials & Mark Up**

Supplier's actual cost plus 10 % x \$20,000.00 = \$ 22,000.00  
(i.e., for a materials markup of 10%, multiply 1.10 x \$20,000 to equal \$22,000.)

**The Proposed Contract Price shall be calculated as the sum of annual (1) Scheduled Maintenance for all City Buildings, (2) Total Labor Cost, and (3) Materials + Mark up**

Year One Total Price: \$ 493,600.00

Year One Total Price in

Words: Four hundred ninety three thousand, six hundred 00/100

**Price Proposal – Year Two (Optional)**

**(1) Yearly Scheduled Maintenance**

\$ 150.00 /Hour\*40 Hours/Week \*52 Weeks/Year\* = \$ 312,000.00

**(2) Labor – Regular Time (M-F, 7:00 AM – 5:00 PM)**

\$ 140.00 /Hour\*1,000 Hours = \$ 140,000.00

**Labor – Overtime (M-F, 5:00 PM – 7:00 AM, Saturdays, Sundays & Holidays)**

\$ 196.00 /Hour\*100 Hours = \$ 19,600.00

**(3) Materials & Mark Up**

Supplier's actual cost plus 10 % x \$20,000.00 = \$ 22,000.00  
(i.e., for a materials markup of 10%, multiply 1.10 x \$20,000 to equal \$22,000.)

**The Proposed Contract Price shall be calculated as the sum of annual (1) Scheduled Maintenance for all City Buildings, (2) Total Labor Cost, and (3)**

Name of Bidder: United Elevator Co. Inc.

**Materials + Mark up**

Year Two Total Price: \$ 493,600.00

**Year Two Total Price in Words:**

\$ Four hundred ninety three thousand, six hundred 00/100

**Price Proposal – Year Three (Optional)**

**(1) Yearly Scheduled Maintenance**

\$ 150.00 /Hour\*40 Hours/Week \*52 Weeks/Year\* = \$ 312,000.00

**(2) Labor – Regular Time (M-F, 7:00 AM – 5:00 PM)**

\$ 140.00 /Hour\*1,000 Hours = \$ 140,000.00

**Labor – Overtime (M-F, 5:00 PM – 7:00 AM, Saturdays, Sundays & Holidays)**

\$ 196.00 /Hour\*100 Hours = \$ 19,600.00

**(3) Materials & Mark Up**

Supplier's actual cost plus 10 % x \$20,000.00 = \$ 22,000.00  
(i.e., for a materials markup of 10%, multiply 1.10 x \$20,000 to equal \$22,000.)

**The Proposed Contract Price shall be calculated as the sum of annual (1) Scheduled Maintenance for all City Buildings, (2) Total Labor Cost, and (3) Materials + Mark up**

Year Three Total Price: \$ 493,600.00

**Year Three Total Price in Words:**

\$ Four hundred ninety three thousand, six hundred 00/100

**A price must be submitted for all items and years. Failure to submit a price for all items and years may result in rejection of your bid.**

**This contract will be awarded to the responsible and eligible bidder offering the lowest price for year one at the sole discretion of the City of Cambridge.**

Name of Bidder: United Elevator Co. Inc