

City of Cambridge

PURCHASING DEPARTMENT

SHUO WANG
Assistant Purchasing Agent for
Goods & Services

NATALIE SULLIVAN
Assistant Purchasing Agent for
Design & Construction

Elizabeth Unger
Purchasing Agent

TO: All Bidders

FROM: City of Cambridge

DATE: September 28, 2023

RE: File 11206 – Janitorial Services for the Water Department

This addendum is comprised of:

Mandatory Pre-Bid Conference Sign In Sheet
Submitted Questions and Answers

MANDATORY PRE-BID CONFERENCE SIGN IN SHEET:

See the below attached pre-bid meeting sign in sheet.



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Janitorial Services for Cambridge Water Department
Pre-bid Meeting

Tuesday September 26, 2023 @10:00AM
Sign in Sheet

File No: 11206

Name	Company	Phone	Fax	E-Mail	Sign Out Initials
Mike Benzoni	city of Cambridge	617 349-4199		MBenzoni@cambridge.ma.gov	
CHR LAZZARI	GNI	781-462-5446		CHR.LAZZARI@GNI.COM	
FRED LEON	Cosco Bay Cleaning	706-229-7271		FILED@COSCOBAYCLEANING.COM	
SIMAO MONTE	SJ SERVICES, FC	774-365-3112 351-201-9276		SMONTE@SJ-SERVICE.COM DAMIDSTE@SJ-SERVICE.COM	
Corey Amico	NFS	508-294-6859		COREY@NFSINCORP.COM	
Matt LeBlanc	NFS	603 303 7136		Matte@NFSincorp.com	
Jose F. Reyes	BCS facility inc.	857-293-8951		JFREYES@BCSFACILITY.COM	
Dan Liberti	ABM	857-331-0483		DANIE.LIBERTI@abm.com	

JOE DEBARRIOS@5@GMAIL.COM

Metrowest Cleaning Enterprise 6172014714

Joe Debarrios

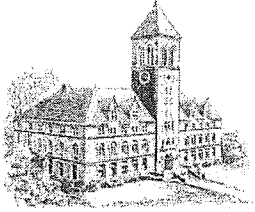
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Janitorial Services for Cambridge Water Department
Pre-bid Meeting

Tuesday September 26, 2023 @10:00AM
Sign in Sheet

File No: 11206

Name	Company	Phone	Fax	E-Mail	Sign Out Initials
Heather Flores	ABM	617 694 9234		heather.flores@abm.com	
Ricardo Penon	Forster F. Services	617 553 4862		Sales@forsterfacility.com	
Michael Dentico	Empire Cleaning Inc	781-710-9376		Michael.Dentico@empirecleaning.net	
F. CENTANNI	1-120	6887		F CENTANNI @ CAMP	
MICHAEL LOOUI	SOLE SOURCE	508 502 9991		MLOOUI@SOLESOURCERESTORATION COM	
Julio Hinojosa	Lone Star	857 928 0558		Julio.Hinojosa@gmail.com	



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SUBMITTED QUESTIONS AND ANSWERS:

Q1: Who is the incumbent?

A1: Star Building Services

Q2: Does the control room have to be cleaned every day?

A2: See the specifications for mandatory cleaning requirements found on Pages 13 through 16 of the bidding document.

Q3: What is the current contract value of the janitorial services for Cambridge water department?

A3: \$254,598.00

Q4: Have there been any changes to the current contract for janitorial services since last time it was bid?

A4: There have been no changes to the current janitorial services contract. There have been changes from the previous bid specifications.

Q5: On page 17 of the specs, it states the bidder has provided at least two years of janitorial services to a secure water treatment facility with an annual contract value of \$250,000 or over. If the answer is no, then bidder is disqualified?

A5: Bids with "No" submitted on any of the Quality Requirements will be disqualified.

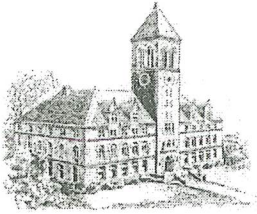
Q6: Can the City of Cambridge confirm that in the Quality Requirement section of the Bid, Clause 2 "Bidder has provided at least two years of janitorial services to a secure water treatment facility with an annual contract value of \$250,000 or over." Is mandatory or having an annual contract over \$250,000 for over 2 years in other facility would suffice this requirement?

A6: There will be no changes to this quality requirement.

Q7: Could you provide insights into the rationale behind the decision to implement a minimum Quality Requirement that necessitates a 2-year contract with the Water Department Treatment with a value of over \$250,000?

A7: No.





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Q8: Would the City of Cambridge be able to furnish a list of Water Treatment facilities and Commercial Cleaning companies that meet the Quality Requirement stipulated in the Bid, Clause 2?

A8: No.

Elizabeth Unger
Purchasing Agent

Addendum No. 1

