

IRAM FAROOQ Assistant City Manager for Community Development

SANDRA CLARKE Deputy Director/

Chief of Administration & operations

CITY OF CAMBRIDGE

Community Development Department

MEMORANDUM

To: Cambridge Affordable Housing

From: Chris Cotter, Housing Director; Cassie Arnaud, Housing Planner

Date: September 28, 2017

Re: Squirrelwood Apartments - update

In an effort to help meet City goals to increase our stock of affordable housing, Just A Start is proposing to create 23 new affordable units at its existing Linwood Court site. This infill project would be accomplished as a component of an overall plan to preserve and consolidate its 45-unit Linwood Court development with its 20-unit Squirrel Brand Apartments development. The new consolidated entity, Squirrelwood Apartments, would include both the new construction at Linwood as well as the renovation of the existing housing at both site.

We thought it would be helpful to introduce this project to the Trust, in advance of bringing a funding request to an upcoming Trust meeting. At this time, Just A Start is in the process of refining its design and development scenarios, with an intention of beginning the zoning process in the coming months. Staff expect to bring a request for financing to the Trust once the scope and details are more finalized.

At this time, the plan involves the new construction of three new buildings which are being designed to fit into the existing fabric of the Linwood community as well as the overall neighborhood. Just A Start introduced the idea to its residents earlier this year and has since held several well attended community meetings to discuss the concept with the broader neighborhood. Just A Start plans to seek a comprehensive permit and are preparing to submit an application for site approval to MassHousing in October.

Linwood currently consists of predominantly large family-sized units including 28 3BRs, 2 4BRs and 2 5BRs. Squirrel Brand is also mostly family-sized, containing 1 studio, two 1BRs, 13 2BRs and 4 3BRs. Part of the impetus for consolidating sites and creating new units is to enable JAS to better accommodate the housing needs of its residents, including those who are overhoused. As a result, JAS is proposing that the new infill housing include smaller units, including one-bedrooms, in order to help them "right-size" the housing of their residents.

The project has already received \$5.8 million in commitments from MassHousing including \$4.8 million for the preservation of the 13A units at Linwood and an additional \$1 million in WorkForce housing funding. JAS will also be seeking new housing and historic tax credit equity for the Squirrelwood preservation/new construction project, and has submitted a preliminary request for \$4.6 million in Trust funding, representing \$200,000 per new unit (assuming 23 new units).

We are now reviewing their request in preparation for presenting it to the Trust and working with JAS as they begin the permitting process.

344 Broadway Cambridge, MA 02139 Voice: 617 349-4600 Fax: 617 349-4669 TTY: 617 349-4621

www.cambridgema.gov

Project Summary

				<u> </u>		Unit Breakdown
roject Overview			Deplace Number		4254	Unit Breakdown Units
	Squirrelwood		Project Number Project Type		Rehab	Studio 3
Total Square Footage	107,058 12		Project Type Design Type		Other	1 - Bedroom 2
Number of Buildings	12		besign type			2 - Bedroom 24
50% Test Achieved	YES		Vacancy Allowar	nce	5%	3 - Bedroom 32
Date put into Service	1/10/2020	1	Bad Debt Allowa	ince	0%	4 & 5 Bedroom 4
Year Completed	2020	I	Hard Cost Contir	ngency	10%	New Constr. 23
Compliance Period End	2035		Soft Cost Contin	gency	10%	Total 88
Refinance Date	12/31/2059		Cost Per Unit		\$ 491,328	
Replacement Reserve / Unit	\$ 500,00	Cost per Unit on Books			\$ 491,328	
Operating Reserve / Unit	\$		Potential Exit Ta	x	\$ 1,012,062 6.00%	
Depreciation	40		CAP Rate		0.0070	
ebt Overview	Amount	Rate	Term	Amort	Accrued	
MassHousing - 1st Mortgage	6,200,000	5.25%	40	40	No	
Seller Carried Note	5,374,955	2.06%	50	50	Yes	
MH - 13A Hsng Opportunity Fund	4,800,000	0.00%	50	0	Yes	
MH - Workforce Housing Fund	1,000,000	0.00%	50	0	Yes	
Existing Soft Debt	5,519,690	2.06%	50 50	0 0	Yes Yes	
Cambridge AHTF - New Units	4,600,000	2.06%	50 40	0	Yes	
Deferred Developer Fee	600,000	0.00% 3.00%	40 2	0	No	
Bridge Loan	12,880,000	3,0070				4%
ources & Uses				Tax Credit Ec	juity LIHTC Equity Raise	<u>476</u> \$1,00
	T-1-1	Dog 1 last	Per Sq. Ft.		LIHTC IRR	5.92%
OURCES TAY OR DIT FOLIETY	Total \$ 12,954,427	Per Unit \$ 147,209		1	Fed Historic Equity F	
TAX CREDIT EQUITY	\$ 6,200,000				State Historic Equity	Factor \$0.91
HARD DEBT EXISTING SOFT DEBT	\$ 5,519,690		•		Income Tax Factor	25%
HOUSING OPPORTUNITY FUND		\$ 54,545		1	LIHTC Percentage	89%
WORKFORCE HOUSING FUND		\$ 11,364	\$ 9.34		LIHTC Units	78
CAMBRIDGE AHTF		\$ 52,273	\$ 42.97	Notes:		
CAMBRIDGE AHTF - PRESERVATIO	1\$ -	\$ -	\$ -	1		- A A A A A A A A A A A A A A A A A A A
SELLER CARRIED NOTE		\$ 61,079	\$ 50.21		Workforce Housing	Rents provided by MassHousing with
CASH FROM OPERATIONS		\$ 7,653.41	\$ 6.29		affordability at 1009	% AMI
FEDERAL HISTORIC CREDITS		\$ 8,384.61		1		
STATE HISTORIC CREDITS & GRAN		\$ 7,630				
HISTORIC GRANTS		\$ 1,193	\$ 0.98 \$ 5.60	9.	City Eunding of Unit	ts = \$200K per new, \$0 for Preservation
DEFERRED DEVELOPER FEE	\$ 600,000	\$ 6,818 \$ -	\$ 5.00	-	City randing or one	7.500 parties, v.s.
EXISTING RESERVES TOTAL SOURCES:	\$ 43,236,857	\$ 491,328	*			
USES	4 40,200,001		•			
ACQUISITION	\$ 12,493,959	\$ 141,977		1		
VERTICAL CONSTRUCTION COSTS	\$ 20,455,391	\$ 232,448				
A & E	\$ 1,867,996	\$ 21,227		1		
LEGAL	\$ 177,500	\$ 2,017				
PERMITS & FEES	\$ 371,916					
FINANCING FEES	\$ 714,600		•	1		
TAXES / INSURANCE	\$ 185,000	\$ 2,102 \$ 11,822	•			
INTEREST	\$ 1,040,299		•		Rent Factor	95% Reduces rent to allow for mkt
CLOSING COSTS	\$ 232,972		•	1	City Funding	\$0 Per Preservation Unit
3RD PARTY CONSULTANTS	\$ 115,277 \$ 760,000				her Factor in Debt	0%
TENANT SERVICES	\$ 760,000 \$ 546,556			E .	Soft Debt	All Which existing soft debt is kep
CONTINGENCY	\$ 1,154,646				Workforce AMI	100% Pricing for WF Housing
RESERVES DEVELOPER FEE & OVERHEAD	\$ 3,120,745					
OFF BALANCE SHEET ITEMS	\$ -	\$ -	\$ -		City Funding	\$200,000 Per New Units
TOTAL USES:		\$ 491,328	\$ 403.86	3	Construction %	10% Estimating contingency
Surplus / (Gap):	\$ 0			1	Hist. Incl.	95% %age of hard costs basis eligit
Operational Overview	V1 E	Years 6-10	Years 11-15	Years 16-20		
	Years 1-5		Average	Average		
	Average	Average	-	•		
Gross Annual Revenue	1,649,445	1,821,121	2,010,665	2,219,936		
Operating Costs	1,071,419	1,238,580	1,431,967	1,655,750		
· -		371,160	371,160	371,160		
Debt Service	371,160					
Debt Service Ratio	1.28	1.26	1.21	1.13		
		440 400	00.000	64,538		
Fees to Sponsor	116,948	110,160	93,528			
Fees to Sponsor Net Income	(1,101,534)	(1,129,322)	(1,169,679)	(1,282,860)		
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