

# 2022 PB Delegate Guide



City of Cambridge
Participatory Budgeting
PB Delegate Orientation
August 3, 2022

## **CONTACT INFORMATION**

If you have questions about the PB Delegate process, please contact the Budget Office:

City of Cambridge Budget Office 795 Massachusetts Avenue, First Floor Cambridge, MA 02139 Phone: (617) 349-4270

Email: pb@cambridgema.gov

## Roles & Responsibilities: Who does what?

#### **PB DELEGATES**

- Work as part of a committee to research submitted ideas. Participate in weekly committee meetings from August-November.
- Discuss and prioritize project ideas.
- Conduct site visits in Cambridge; visit proposed locations of projects.
- Consult with City staff on project feasibility.
- Learn about the City's capital budget and annual budget process.
- Evaluate project proposals on need, impact, and feasibility.
- Help each committee develop a proposal for at least one project.
- Review feedback from City staff and the City Manager to make final decisions about projects on the ballot. Tweak project language to make it appealing to voters.
- Provide explanations to the Budget Office for each project that did not make it to the ballot as to why it did not move forward.
- Communicate Delegate concerns to facilitators and the Budget Office.
- Provide feedback to evaluate the PB process.

#### **COMMITTEE FACILITATORS**

- Serve as a neutral party to facilitate committee meetings and ensure that all PB Delegates can participate.
- Serve as the main point of contact for the Budget Office and help coordinate communication within the Delegate committee and between the committee and Budget Office.
- Set meeting agendas, with help from the Budget Office and partners.
- Connect Delegates with information and resources. Facilitators are not expected to do research themselves or make decisions on projects.
- Ensure that notes are taken at each meeting and distributed to the committee. Keep committee members who miss meetings updated on the committee's progress and what needs to be done.
- Ensure the committee meets its deadlines! Remind Delegates of meetings and deadlines by email or telephone.
- Participate in facilitator conference calls or meetings, as determined by Budget Office.
- Provide feedback to evaluate the PB process.

#### **BUDGET OFFICE**

- Help find and reserve meeting spaces for committees.
- Pre-sort and categorize ideas by committee
- Provide data on community demographics and amenities (city maps and studies).
- Provide information on the capital budget and other materials to guide facilitators and PB Delegates.
- Serve as a liaison between PB Delegates and City departments. Work with departments to obtain feedback on projects, including feasibility and cost estimates.
- Support and advise facilitators and PB Delegates.
- Help resolve conflicts.

#### OTHER CITY DEPARTMENTS

- Meet with PB Delegates to discuss eligibility rules for capital projects, clarify what projects are already in the pipeline, and answer questions about the feasibility of various projects.
- Communicate with PB Delegates via email or phone to clarify issues or answer additional questions.
- Provide cost estimates in November for a final shortlist of projects for the ballot.

#### **CITY MANAGER**

• Vet the final shortlist of proposals for the ballot.



# II. PB Delegate Timeline

MEETING/EVENT	BENCHMARKS & GOALS	DATE
Orientation Main Library	<ul> <li>Learn about the PB Delegate timeline and proposal development process</li> <li>Choose your committee, meet your teammates, and review weekly meeting times</li> </ul>	Wed 8/3 6-8pm
Google Drive Orientation (Optional)	<ul> <li>Learn how to use google drive applications like Google Docs and Google Sheets</li> </ul>	Mon 8/8 6:30pm- 7:30pm
Committee Meeting 1 Zoom	<ul> <li>Establish committee norms / get to know your group</li> <li>Review PB Delegate Guidebook</li> <li>Discuss PB project eligibility criteria</li> <li>Familiarize yourself with your committee's idea list</li> </ul>	Wed 8/10 6-8pm
Committee Meeting 2 Zoom	<ul> <li>Develop project subgroups and assign Delegates for each</li> <li>Start reviewing maps, demographic info, and other resources</li> <li>Assign Delegates to conduct site visits for projects</li> </ul>	Wed 8/17 6-8pm
Committee Meeting 3 Zoom	<ul> <li>Report back from site visits; identify any additional site visits needed</li> <li>Using the template, develop questions to ask City staff during the first speed consulting session</li> </ul>	Wed 8/24 6-8pm
Department Speed Consulting #1 Location TBD	<ul> <li>Consult City staff about how the City plans for certain types of projects, what is/isn't City property, and what projects are already in the pipeline</li> </ul>	Wed 8/31 5:30pm-7:30pm
Committee Meeting 4 Zoom	<ul> <li>Review department feedback</li> <li>Select priority projects for additional research</li> </ul>	Wed 9/7 6-8pm

Committee Meeting 5 Zoom	<ul> <li>Review and finalize 20-30 projects to ask City staff about at next speed consulting session</li> <li>Using the template, make a list of questions to ask; assign Delegates to ask about specific projects</li> </ul>	Wed 9/14 6-8pm
Department Speed Consulting #2 Location TBD	<ul> <li>Consult City staff about specific projects</li> <li>Take detailed notes from consultations to discuss during next committee meeting</li> </ul>	Wed 9/21 5:30pm -7:30pm
Committee Meeting 6 Zoom	<ul> <li>Review department feedback</li> <li>Select shortlist of projects (up to 8 per committee) to send to the Budget Office</li> </ul>	Wed 9/28 6-8pm
Committee Meeting 7 Zoom	Finalize 5-8 proposals to submit to the Budget Office	Wed 10/5 6-8pm (Yom Kippur) or Thurs 10/6 6-8pm
Proposal Shortlists due via email	Each committee submits up to 8 final proposals to the Budget Office for final approval and cost estimates by City staff and the City Manager	Fri 10/7 by 5pm
City staff feedback due	Feedback and cost estimates from department staff provided to PB Delegates	Mon 10/31
Committee Meeting 8 Zoom	<ul> <li>Review the City Manager's feedback and cost estimates</li> <li>Identify any necessary proposal adjustments</li> <li>Choose proposals and finalize text for the ballot</li> </ul>	Wed 11/2 6-8pm
Final ballot text due via email	Delegates submit final proposal text for ballot     and website to the Budget Office by 5pm	
Vote!	<ul><li>Help spread the word about the PB vote</li><li>Optional: volunteer at voting sites!</li></ul>	December 1-11, 2022
PB Vote Results Party Location TBD	Winning projects are announced!	Wed 12/14 6-7pm

# **III. PB Delegate Committees and Sample Projects**

COMMITTEE	SAMPLE PROJECT AREAS				
Community Resources	<ul> <li>Visual and performing arts</li> <li>Economic development</li> <li>Homelessness and housing</li> <li>Library resources</li> <li>Nap pods</li> <li>Public Wi-Fi/internet access</li> <li>Charging stations</li> <li>Public restrooms</li> <li>Water fountains/bottle fill stations</li> </ul>				
Environment	<ul> <li>Community gardens</li> <li>Composting, recycling, and trash</li> <li>Electric vehicles</li> <li>Rodent Control</li> <li>Solar panels and sustainable energy</li> <li>Trees</li> </ul>				
Facilities and Parks & Recreation	<ul> <li>Athletic facilities/fields and equipment</li> <li>Benches</li> <li>Dog parks</li> <li>Park and playground improvements</li> <li>Universal design play equipment</li> <li>Water play features</li> </ul>				
Transportation, Streets & Sidewalks	<ul> <li>Bicycle infrastructure</li> <li>Bus stop/shelters and transit screens</li> <li>Parking improvements</li> <li>Pedestrian walkways/bridges</li> <li>Street and sidewalk improvements</li> <li>Traffic calming</li> </ul>				
Youth	<ul> <li>Cambridge public school equipment/resources</li> <li>Youth Center equipment/resources</li> <li>Other youth centered projects</li> </ul>				

## IV. Project Eligibility: What can be funded?

Each year, the City of Cambridge develops an operating and capital budget for the upcoming fiscal year. The City's fiscal year runs from July 1 - June 30. The operating budget funds programs and services, while the capital budget is used for infrastructure improvements. In fiscal year 2024, the City will allocate \$1 million of the capital budget for Participatory Budgeting projects.

#### Projects are eligible for PB funding if they meet the following criteria:

- Benefit the public.
- Are one-time expenditures (not multi-year projects) that cost \$1 million or less.
- Are capital projects, which usually involve infrastructure improvements (as opposed to operating projects, which usually fund salaries and services). Most capital projects have some sort of associated operating cost. Projects that would require the City to hire additional staff are not eligible.
- Are implemented by the City of Cambridge on City property (streets, sidewalks, parks, libraries, schools, youth centers, senior centers, municipal buildings, etc.)
  - Projects on Cambridge Housing Authority (CHA), MA Department of Conservation and Recreation (DCR), and MBTA property are not eligible.
  - o PB funding cannot be used to make a grant to a nonprofit organization.
- Are consistent with existing City policies
- Can be implemented after July 1, 2023 (the start of the next fiscal year)

#### **Project Vetting**

By October 7, your committee will submit a shortlist of up to 8 project proposals to the Budget Office, who will share them with other department staff and the City Manager. Department staff will provide cost estimates and final feedback for these proposals. All proposals must be reviewed and approved by the City Manager to ensure they meet all the legal requirements for capital funding before being submitted for a public vote. PB is not a substitute for any community process that might also or otherwise be required for project implementation.

Each of the four delegate committees can ultimately recommend 4-6 projects for the PB ballot. We ask that each committee submits more than 4 projects on their shortlist for final vetting by City Staff because some projects may hit roadblocks and not receive final approval from City Staff. The remaining four projects for the ballot will be proposed by a separate youth committee.

#### **Examples of Eligible and Ineligible Projects**

ELIGIBLE	NOT ELIGIBLE		
<ul> <li>Repaving a street, sidewalk, or basketball court</li> <li>Installing new playground equipment, water fountains, lights, and trees</li> <li>Renovating a portion of a park or building a new community garden</li> <li>Purchasing equipment or furniture for a school, library, youth center, or senior center</li> <li>Creating and installing new public art</li> </ul>	<ul> <li>Hiring more teachers for the Community Learning Center (operating funds)</li> <li>Starting a new summer camp for kids (operating funds)</li> <li>Renovating a privately-owned building, a church, or a T stations (not City property)</li> <li>Hiring a counselor to provide mental health services (operating funds) for the homeless</li> <li>Installing a boat dock on the Charles River (not City property)</li> <li>\$500 checks to low-income families (direct payments) *</li> </ul>		

\*Though a proposal may be ineligible for PB, it does not mean the project cannot be implemented through alternative funding sources. For example, the City of Cambridge will use \$22 million in American Rescue Plan Act (ARPA) funding to provide direct cash assistance, in the form of \$500 dollars per month for approximately a year and a half, to every single eligible family under 200% of the federal poverty level in the City of Cambridge. Learn more here: Cambridge RISE

#### What should you do to make sure that your projects work?

- Look for similar projects. Consult the City's FY22 and FY23 Capital Budget (provided by the Budget Office - in the PB Delegate Resources folder online) to see what projects are already included in the City's plan.
- Remain goal-oriented and be flexible about how you will meet the public need you identify. Just because a project does not work in one location doesn't mean it shouldn't be tried in others. If a project seems like it requires operating funds (salaries, services), is there a way to change the scope to make it become more capital in nature (purchase of equipment, furniture, renovations)? If the precise project idea is ineligible, is there a tweak that would accomplish the same goal in an eligible form? The goal of any project is to solve a problem or somehow improve Cambridge; installation of the project is not a goal in and of itself.
- Consult with City staff through the Budget Office to get concrete answers as to what qualifies as a capital project and what does not.

#### What other barriers might there be to make a project work?

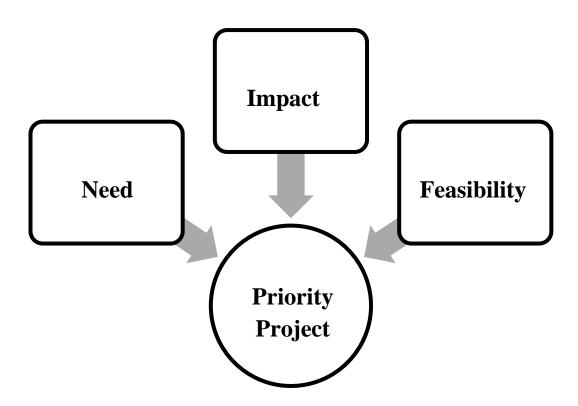
The following issues are worth keeping in mind as you flesh out project proposals:

- The City has engineering, procurement, or quality standards that the project might not meet or might significantly raise costs when applied.
- The City might not have jurisdiction over all the property involved in a particular project.
- Getting an accurate cost estimate for a unique project might be difficult.
- If a capital project significantly impacts the operating budget, the City Manager may not approve the project.

## V. Narrowing Down Your Idea List and Developing Proposals

#### What are the Criteria for Evaluating Ideas?

As representatives of the community, you should keep the community's best interests in mind as you decide which projects to work on and include in the final ballot. The criteria below will help you evaluate and prioritize project ideas:



#### How do we know if there is a high NEED for this project?

- High level of community need based on neighborhood household income levels or other demographic data.
- High level of community support for the project, demonstrated by feedback from community members, the number of times the idea was proposed, etc.
- High level of need identified through the committee's research and experience.
- The community lacks access to the type of project in question (community gardens, bike facilities, free public Wi-Fi, library technology, public art, etc.).

#### How do we know if a project will have a large IMPACT on the community?

- A relatively large number of people would benefit from the project.
- An underserved or underrepresented community will benefit from the project (lowincome households, youth, immigrants, seniors, veterans, people with disabilities, etc.).
- The project is in a location where community members regularly congregate.
- The project would benefit people in the community for many years (impact is not shortlived).

#### How do we know if a project has a high degree of FEASIBILITY?

- Similar capital projects have been implemented by the City before. Consult with City staff and look at the City's capital budget documents for previous fiscal years.
- Project appears to meet the eligibility criteria outlined on page 8.
- Project must be a one-time expenditure that can be completed within one year (does not recur over a multi-year timeframe).
- Project could likely be implemented for less than \$1 million. Look at the City's capital budget to see what similar projects have cost.
- Confirm that the project location is owned by the City and not by other entities, such as the MBTA, DCR, a university, the Cambridge Housing Authority, or a private owner.

#### Can the committee consider other factors, like equity?

Yes. NEED, IMPACT, and FEASIBILITY are minimum requirements for any project to be eligible for the ballot, but your committee is welcome to consider other factors, like equity, when evaluating projects.



#### **How to Research Needs and Develop Project Proposals**

#### 1. Discuss Community Needs as a Committee

Needs are things and conditions that make it possible for every person to live a dignified, healthy, and peaceful life. Committee members will work together to determine the areas of highest need in the community. The maps and demographic information may come in handy for these discussions.

What can you do in PB to address needs?

- Prioritize those projects that address the deepest and most urgent needs.
- Give underserved and underrepresented people a voice and increase their participation.
- Prioritize projects that benefit the most underserved communities and neighborhoods around Cambridge.

#### 2. Do Field Research

Field research is one of the best ways that PB Delegates gather the information necessary to research project ideas and evaluate project need and impact. PB Delegates can visit different neighborhoods to assess needs, meet with local service providers and community groups, conduct site visits of proposed project locations, conduct simple neighborhood polls by talking to residents on the street or emailing out a survey to neighborhood groups, etc.

#### Tips for site visits:

- **Brainstorm questions beforehand**, either with your committee or individually. Many questions will be project-specific.
- Capture what you see using photos and videos. Photos will come in handy when
  developing final project proposals. You can upload them to your committee folder
  in Google drive.
- **Speak to locals.** How do they understand community needs? What ideas proposed during idea collection might address their needs? Seek out a variety of opinions to see where there may be conflicts between groups. For example, students and parents may have different views on issues in local schools.
- **Take Notes!** You'll be reporting back to your committee on your field research, and you'll need to refer to your findings later. It's important that you have a good record of the experience. Keep track of new questions that arise from the research.

#### 3. Consult with City staff

The Budget Office will serve as a liaison to other City departments that are relevant to your project development. Budget staff will help you figure out which other departments you need to speak with and will connect you via email or phone.

You will also have two opportunities to meet in person with representatives from multiple departments during two department "speed consulting" events in August and September. Your committee facilitator and the Budget Office will help organize those consultations as well as any follow up communication with departments.

The most relevant City departments for PB projects include: Arts Council, Commission for Persons with Disabilities, Community Development, Conservation Commission, Electrical, Historical Commission, Human Services, Information Technology, Library, Open Space Committee, Public Works, School Department, Traffic, and Water.

The City's website has tons of helpful information and resources to help guide your work. The following links may be good places to start:

- 5-Year Street & Sidewalk Reconstruction Plan:
  - https://www.cambridgema.gov/Departments/publicworks/Initiatives/fiveyearplanfor sidewalkandstreetreconstruction
- City Budget information: http://www.cambridgema.gov/budget
- City Construction Projects:

https://www.cambridgema.gov/Departments/publicworks/cityprojects

- Demographics and Statistics FAQ:
  - http://www.cambridgema.gov/CDD/factsandmaps/demographicfag
- Envision Cambridge: http://envision.cambridgema.gov/wpcontent/uploads/2019/06/201906 EnvisionCambridge-Final-Report.pdf
- GIS Unit Map Gallery: <a href="http://www.cambridgema.gov/GIS/mapgallery">http://www.cambridgema.gov/GIS/mapgallery</a>
- Open Space Map Gallery:
  - http://www.cambridgema.gov/CDD/factsandmaps/mapgalleries/openspace.aspx
- Neighborhood Map Gallery:
  - http://www.cambridgema.gov/CDD/factsandmaps/mapgalleries/neighborhood.aspx
- Transportation Data:
  - http://www.cambridgema.gov/CDD/factsandmaps/transportationdata.aspx
- Transportation Map Gallery:
  - http://www.cambridgema.gov/CDD/factsandmaps/mapgalleries/transportation.aspx
- Open data portal: https://data.cambridgema.gov/browse

To prepare for the department Speed Consulting session, each committee will submit a list of questions in advance to the Budget Office so that City Staff will have time to review and prepare the necessary information to answer questions. Please submit all your committee's speed consulting questions to the Budget Office following the format example below.

This example includes real questions from a previous PB Environment Committee. Each committee will be provided a template of this question form in the Google Drive that can be updated throughout the process.

(Speed Consulting Question Form Example)

#### **Community Gardens**

<u>Delegates asking the question:</u> Clarice Johnson, Michael Borne, Grace Roberts

Subject related questions:

- 1. Are any new community gardens planned to be built in FY24?
- 2. What is the procedure to join a community garden?
- 3. In terms of "green equity," are there spaces in lower income areas (North Cambridge, Riverside, The Port, Wellington-Harrington) that could benefit from community garden enhancement?

#### **Rodent Control**

Delegates asking the question: John Smith, Fred James

Subject related questions:

- 1. What measures is the city taking to manage rats in Cambridge?
- 2. How do community gardens impact the rodent population?
- 3. Would additional Big Belly Trash cans help the City's efforts? If so, what neighborhoods are most heavily impacted?

#### 4. Use the Project Evaluation Matrix

The Project Evaluation Matrix is a tool your committee can use to help evaluate project ideas based on the need, impact, and feasibility criteria outlined on pages 8-9. The Matrix uses a numeric scale of 1-4 where 1 indicates the lowest level of need, impact, or feasibility and 4 indicates the highest level of need, impact, or feasibility. The projects with the **highest** total score continue to be researched and developed. This process can be used at different points in the proposal development process to help determine which projects will move forward. Please note that this is provided as an optional tool; your delegate committee can develop other tools with additional considerations (such as equity) if members prefer.

Project	A. How much need is there for this project?	B. How much impact would this project have on the community?	C. How <u>feasible</u> is the project?	Total project score
Project 1:				
Project 2:				
Project 3:				
Project 4:				
Project 5:				
Project 6:				

## VI. What will your committee produce?

#### 1. Project Proposal Forms Shortlist: Friday, October 7, 2022 by 5pm

You'll submit the following information in a Word or Google document to the Budget Office for departments to cost out and the City Manager to vet. Each committee will submit up to 8 proposals for vetting. Please submit your committee shortlist together in one document.

## **PB PROJECT 1**

Committee:

Project ID(s): [List relevant idea(s) from the idea spreadsheet]

**Project Title:** [50 characters max, including spaces]

Cost: [City staff will fill this in, but delegates can include estimates the committee

prepared as part of its research]

Potential Location(s): [as succinct as possible, no more than 6 words]

Short Description: [240 characters, including spaces – this will be on the ballot, be specific]

Long Description: [Can be 1-4 paragraphs or longer]

Photos/images: [1-4 photos/images inserted into the document. Images can also

be emailed to the Budget Office or uploaded to Google drive.]

#### 2. Final Proposal Text: Thursday, November 3, 2022 by 5pm

Once your committee has reviewed cost estimates, feedback, and project approval status from the City Manager and City departments, choose the four projects that will feature on the ballot, finalize the text and information on the proposal forms, and re-submit the projects to the Budget Office. This is where space and character limits become very important. Please follow the template formatting below.

#### PB PROJECT 1

**Committee:** 

**Project Title:** [50 characters max, including spaces]

**Cost:** [from City staff]

**Potential Location(s):** [as succinct as possible, no more than 6 words]

**Short Description:** [240 characters, including spaces – this will be on the ballot, be specific]

Long Description: [Can be 1-4 paragraphs or longer – this won't fit on ballot but provides

an opportunity to explain details of the project. This will be posted online.]

Photos/images: [1-4 photos/images inserted into the document. Images can also

be emailed to the Budget Office or uploaded to Google drive.]

The project title\*, cost, location, and short description will all appear on the ballot (see examples from the PB8 cycle below). Ballot layout and design are coordinated by the Budget Office. All the proposal information, including the images, will appear on the City's PB website (pb.cambridgema.gov) and at voting sites. \*Note: There may be occasions that project titles and other ballot language will need to be edited by Budget staff.

Example of final ballot text for two projects from last year's cycle:

#### Keep Cambridge Clean (\$80,000)

Location To be determined based on need and impact.

Install 10 touchless, pest-resistant Big Belly trash compactors in the most needed areas. Solar-powered and more efficient than traditional bins, Big Bellies will be hands-free, reduce rodent population and keep streets cleaner.

#### STEAM Upgrades for Youth Centers! (\$110,000)

**Location: Youth Centers** Support learning, creativity, and fun for Cambridge's Youth. This project funds upgraded STEAM equipment for Youth Centers: new computers, learning technologies, more creative art supplies, diverse books, gaming technology, recreational equipment, TV monitors and more!

## VII. FAQs

#### 1. Will we only be developing proposals for projects that are on this initial list?

Yes! The project lists given to each committee contain all the ideas submitted by community members in June and July that relate to the committee's focus. PB Delegates must consider every project on the list, and provide a brief explanation for why a project doesn't advance.

#### 2. How do we divide up the projects among us or decide who does what?

This is up to each committee to decide. You can each work on separate projects or you can work in subcommittees on groups of projects. Most committees find it helpful to divide projects into subcategories. For example, the Environment Committee may want to group projects into subcategories such as recycling & compost, solar, and trees, etc. To help expedite the delegate process, the Budget Office will categorize the project list; it's up to the delegate committee to decide what, if anything, it does with those categories.

#### 3. How will we know how to determine project costs?

The Budget Office will work with other City departments to answer questions about costs and other concerns. It is up to City staff, not PB Delegates, to determine the final cost estimate for a proposal.

#### 4. How specific should our proposals be?

Your proposals should specify the exact project and work to be done, its proposed location(s), if applicable, why it's needed, and who it will benefit. It does not have to be long, but it should outline these elements in clear, concise language. Please see the Project Proposal Form on page 16 for details.

#### 5. Are there constraints on where projects can be located?

In addition to the requirement that projects be implemented on City property, there are some additional considerations. Many City projects cannot be implemented without a targeted community process to solicit feedback from the neighborhood to ensure that residents most impacted by a project have an opportunity to provide input. For that reason, for many types of projects, it is better to allow for some flexibility in where they would be implemented.

# 6. How can we be sure that the City isn't simultaneously planning one of the projects we're working on?

Delegates can consult the City's FY22 and FY23 capital budgets, which have been uploaded to Google drive, and can ask City staff about projects they are planning to undertake in the next few years. The Budget Office will also help you determine whether proposed projects are already being planned for future capital budgets.

#### 7. What is the best way to communicate within our committee outside of meetings?

Each committee is free to decide what works best in terms of communication, as long as your communication method is as inclusive as possible. Most committees choose to communicate via email.

#### 8. Can we work with other committees?

Committees are encouraged to work together to assess community needs and research projects that affect other committee's areas of interest. For example, a neighborhood's environmental and transportation needs may be connected. Committees may want to meet to identify needs, share ideas, or discuss lessons learned and challenges. You can work with your facilitator and the Budget Office to plan meetings or other exchanges between committees.

#### 9. Can we campaign for our projects?

Yes, you can encourage voters to vote for your projects, but you must remain respectful of the other committees and of the PB Cambridge process when campaigning. You can campaign for your projects, but not against other projects on the ballot. However, if you volunteer at voting events, you must remain neutral during the events and refrain from campaigning at that time.



## VIII. Advice from PB Delegates in Other PB Processes

- Use your interactions with the City departments strategically. Work with the Budget Office to make sure you make the most of the limited interactions.
- Your job as a PB Delegate is to work with the rest of your committee to develop a consensus on which projects make the ballot. You are not here to advocate for a specific project.
- Get specific early in the process about what exactly you hope to do and what questions you need answered.
- Frequent communication between the Delegates is a must. You also may want to set internal committee deadlines or check points to help move things along.
- Stay in touch with the other committees. You may want to partner on some projects. Other committees can help work through challenges or offer useful advice.
- One key factor in capital eligibility is who owns the land or property. Figure this out early, since it might not always be obvious!
- You may want to consider bundling projects for voting purposes.
- Many potential capital projects imply an operating expense (additional staff/salaries, cleaning and maintenance costs, etc.). The City Manager may not approve a project if there isn't a clear way to pay for the operating expenses or if they are too significant.
- Meet with relevant organizations and stakeholders. You may get feedback to improve a
  proposal, learn about needs, get a better sense of the support for an idea, or identify
  barriers. Take notes and report back to the committee.
- In determining which projects should go on the ballot, think about who in the community is likely to support it. Consider how to maximize its appeal through language (catchy project title and a compelling short description).

# Thank you for making Participatory Budgeting possible in Cambridge!