



# City of Cambridge

PURCHASING DEPARTMENT

**SHUO WANG**  
Assistant Purchasing Agent for  
Goods & Services

**NATALIE SULLIVAN**  
Assistant Purchasing Agent for  
Design & Construction

**Elizabeth Unger**  
Purchasing Agent

**TO: All Bidders**

**FROM: City of Cambridge**

**DATE: June 11, 2024**

**RE: File No. 11598 – Citywide Pavement Markings – Addendum No. 1**

**This addendum is comprised of:**

- 1. Question and Answers**

**The following questions were asked and answered:**

**Question: When was the last time this bid went out? Could you please send me the itemized bid result of that bid?**

**Answer: The last time this bid went out was June 03, 2021; File 9769. Please see itemized bid result attached.**

**All other details remain the same.**

**Elizabeth Unger**  
Purchasing Agent

**Addendum No. 1**



**PRICE PROPOSAL**

The price shall be in accordance with plans and specifications, including all labor and materials. The price shall remain firm for the contract period, subject to additions and deductions according to the terms of the specifications. The Items below will be requested on an as-needed basis. The City makes no guarantee as to the total quantities and contract amount. **Prices must be provided for each item.**

Quantities below are estimates. Contractor shall be paid for **actual** quantities.

Longitudinal Lines								
Item #	Description	Dimension	Color	Material	Unit	Estimated Quantity	Quoted Unit Price	Total Item Cost
1	Solid Line	4"	White	Paint	LF	1,000	.15	150.00
2	Solid Line	4"	Yellow	Paint	LF	1,000	.15	150.00
3	Solid Line	6"	White	Paint	LF	2,000	.20	400.00
4	Solid Line	6"	Yellow	Paint	LF	1,000	.20	200.00
5	Solid Line	12"	White	Paint	LF	500	.55	275.00
6	Solid Line	12"	Yellow	Paint	LF	100	.55	55.00
7	Solid Line	24"	White	Paint	LF	1,000	1.00	1000.00
8	Solid Line	6"	Black	Paint	LF	2,000	.25	500.00
9	Solid Line	6"	White	Epoxy	LF	500	.31	155.00
10	Solid Line	6"	Yellow	Epoxy	LF	100	.31	31.00
11	Solid Line	12"	White	Epoxy	LF	500	1.65	825.00
12	Solid Line	12"	Yellow	Epoxy	LF	100	1.65	165.00
13	Solid Line	24"	White	Epoxy	LF	500	3.30	1650.00
14	Solid Line	4"	White	Thermo	LF	2,000	.45	900.00
15	Solid Line	4"	Yellow	Thermo	LF	40,000	.45	18000.00
16	Solid Line	6"	White	Thermo	LF	100,000	.68	68000.00
17	Solid Line	6"	Yellow	Thermo	LF	15,000	.68	10200.00
18	Solid Line	8"	White	Thermo	LF	3,000	.90	2700.00
19	Solid Line	8"	Yellow	Thermo	LF	500	.90	450.00
20	Solid Line	12"	White	Thermo	LF	10,000	1.75	17500.00
21	Solid Line	12"	Yellow	Thermo	LF	100	1.75	175.00
22	Solid Line	24"	White	Thermo	LF	50,000	3.25	162500.00
<b>Section Total</b>								<b>\$ 285,981.00</b>

Bidder's Name Melkins Inc.

00300-4

## Pavement Marking Removal

Item #	Description	Unit	Estimated Quantity	Quoted Unit Price	Total Item Cost
23	Grind - Remove Single Line	LF	15,000	<i>.65</i>	<i>9750.00</i>
24	Grind - Remove Symbol	SF	2,500	<i>1.35</i>	<i>3375.00</i>
25	Black Paint - Remove Symbol	SF	1,000	<i>.65</i>	<i>650.00</i>
<b>Section Total</b>					<b><i>\$13,775.00</i></b>

## Arrows and Symbols

Item #	Description	Dimension	Color	Material	Unit	Estimated Quantity	Quoted Unit Price	Total Item Cost
26	Vehicle Lane Arrow - Single		White	Thermo	Each	200	<i>75.00</i>	<i>15000.00</i>
27	Vehicle Lane Arrow - Double		White	Thermo	Each	50	<i>145.00</i>	<i>7250.00</i>
28	Vehicle Lane Arrow - Triple		White	Thermo	Each	10	<i>225.00</i>	<i>2250.00</i>
29	Raised Device Marking		White	Thermo	Each	50	<i>60.00</i>	<i>3000.00</i>
30	Yield Line Triangle	24" x 36"	White	Thermo	Each	75	<i>40.00</i>	<i>3000.00</i>
31	Yield Line Triangle	12" x 18"	White	Thermo	Each	20	<i>30.00</i>	<i>600.00</i>
32	Single Letter (for ONLY, BUS, etc.)	8'	White	Thermo	Each	150	<i>45.00</i>	<i>6750.00</i>
33	Railroad Marking		White	Thermo	Each	5	<i>265.00</i>	<i>1325.00</i>
34	Miscellaneous Paint		White	Paint	SF	1000	<i>.55</i>	<i>550.00</i>
35	Miscellaneous Epoxy		White	Epoxy	SF	100	<i>1.70</i>	<i>170.00</i>
<b>Section Total</b>								<b><i>\$39865.00</i></b>

Bidder's Name

Marking Inc.

00300-5

## Preformed Thermoplastic Bicycle Markings

Item #	Description	Dimension	Color	Material	Unit	Estimated Quantity	Quoted Unit Price	Total Item Cost
36	Flint - Bike Lane Straight Arrow PM602005	6'x2'	White	Preformed Thermo	Each	50	<i>119.88</i>	<i>5991.00</i>
37	Flint - Bike Turn Arrow PM6902756(+)	4'7"x3'6"	White	Preformed Thermo	Each	5	<i>119.88</i>	<i>599.40</i>
38	Flint - Bicycle Rider PM600847L-BK	4'x7'	Black Background	Preformed Thermo	Each	50	<i>476.00</i>	<i>23800.00</i>
39	Flint - Bicycle Rider PMSK6902766L	4'x7'	Green Background	Preformed Thermo	Each	30	<i>476.00</i>	<i>14280.00</i>
40	Flint - Bike Straight Arrow PMSK6902763	4'x7'	Green Background	Preformed Thermo	Each	30	<i>476.00</i>	<i>14280.00</i>
41	Flint - Bike Turn Arrow PMSK6902762(+)	4'x7'	Green Background	Preformed Thermo	Each	2	<i>476.00</i>	<i>952.00</i>
42	Flint - Bike Straight/Turn Combi PMSK6902764(+)	4'x7'	Green Background	Preformed Thermo	Each	2	<i>476.00</i>	<i>952.00</i>
43	Flint - Shared Lane Symbol PMSK6902768L	4'x10'	Green Background	Preformed Thermo	Each	20	<i>679.88</i>	<i>13597.60</i>
44	Flint - 24" Linear Solid Green PMSK89430566LG		Green Background	Preformed Thermo	SF	4000	<i>12.25</i>	<i>49000.00</i>
<b>Section Total</b>								<i>\$123,455.00</i>

(+) replace with "L" or "R" to indicate direction of marking

**PRICE PROPOSAL CONTINUED ON FOLLOWING PAGE.**

Bidder's Name

Markings Inc.

00300-6

Section Totals		
Items 1-22		\$ 285,981.00
Items 23-25		\$ 13,775.00
Items 26-35		\$ 39,865.00
Items 36-44		\$ 123,455.00
	Quoted Total	\$ 463,076.00

<b>Total Bid Price (numbers):</b>	\$ 463,076.00
<b>Total Bid Price (written out):</b>	four hundred sixty three thousand seventy six dollars

(The total bid price should also be written on page 300-1 under proposed contract price)

Bidder's Name Murphy Jones

00300-7

**PRICE PROPOSAL**

The price shall be in accordance with plans and specifications, including all labor and materials. The price shall remain firm for the contract period, subject to additions and deductions according to the terms of the specifications. The Items below will be requested on an as-needed basis. The City makes no guarantee as to the total quantities and contract amount. **Prices must be provided for each item.** Quantities below are estimates. Contractor shall be paid for **actual** quantities.

Longitudinal Lines							Quoted	
Item #	Description	Dimension	Color	Material	Unit	Estimated Quantity	Unit Price	Total Item Cost
1	Solid Line	4"	White	Paint	LF	1,000	.20	200.00
2	Solid Line	4"	Yellow	Paint	LF	1,000	.20	200.00
3	Solid Line	6"	White	Paint	LF	2,000	.20	400.00
4	Solid Line	6"	Yellow	Paint	LF	1,000	.20	200.00
5	Solid Line	12"	White	Paint	LF	500	.50	250.00
6	Solid Line	12"	Yellow	Paint	LF	100	.50	50.00
7	Solid Line	24"	White	Paint	LF	1,000	1.00	1,000.00
8	Solid Line	6"	Black	Paint	LF	2,000	.50	1,000.00
9	Solid Line	6"	White	Epoxy	LF	500	.45	225.00
10	Solid Line	6"	Yellow	Epoxy	LF	100	.45	45.00
11	Solid Line	12"	White	Epoxy	LF	500	2.00	1,000.00
12	Solid Line	12"	Yellow	Epoxy	LF	100	2.00	200.00
13	Solid Line	24"	White	Epoxy	LF	500	4.00	2,000.00
14	Solid Line	4"	White	Thermo	LF	2,000	.55	1,100.00
15	Solid Line	4"	Yellow	Thermo	LF	40,000	.55	22,000.00
16	Solid Line	6"	White	Thermo	LF	100,000	.75	75,000.00
17	Solid Line	6"	Yellow	Thermo	LF	15,000	.75	11,250.00
18	Solid Line	8"	White	Thermo	LF	3,000	1.50	4,500.00
19	Solid Line	8"	Yellow	Thermo	LF	500	1.50	750.00
20	Solid Line	12"	White	Thermo	LF	10,000	2.50	25,000.00
21	Solid Line	12"	Yellow	Thermo	LF	100	2.50	250.00
22	Solid Line	24"	White	Thermo	LF	50,000	5.00	250,000.00
<b>Section Total</b>								<b>\$ 396,620.00</b>

Bidder's Name K5 Corporation

## Pavement Marking Removal

Item #	Description	Unit	Estimated Quantity	Quoted Unit Price	Total Item Cost
23	Grind - Remove Single Line	LF	15,000	.25	3,750.00
24	Grind - Remove Symbol	SF	2,500	.90	2,250.00
25	Black Paint - Remove Symbol	SF	1,000	.50	500.00
<b>Section Total</b>					<b>\$6,500.00</b>

## Arrows and Symbols

Item #	Description	Dimension	Color	Material	Unit	Estimated Quantity	Quoted Unit Price	Total Item Cost
26	Vehicle Lane Arrow - Single		White	Thermo	Each	200	75.00	15,000.00
27	Vehicle Lane Arrow - Double		White	Thermo	Each	50	150.00	7,500.00
28	Vehicle Lane Arrow - Triple		White	Thermo	Each	10	175.00	1,750.00
29	Raised Device Marking		White	Thermo	Each	50	75.00	3,750.00
30	Yield Line Triangle	24" x 36"	White	Thermo	Each	75	45.00	3,375.00
31	Yield Line Triangle	12" x 18"	White	Thermo	Each	20	45.00	900.00
32	Single Letter (for ONLY, BUS, etc.)	8'	White	Thermo	Each	150	45.00	6,750.00
33	Railroad Marking		White	Thermo	Each	5	300.00	1,500.00
34	Miscellaneous Paint		White	Paint	SF	1000	.75	750.00
35	Miscellaneous Epoxy		White	Epoxy	SF	100	3.00	300.00
<b>Section Total</b>								<b>\$41,575.00</b>

Bidder's Name K5 Corporation

00300-5

## Preformed Thermoplastic Bicycle Markings

Item #	Description	Dimension	Color	Material	Unit	Estimated Quantity	Quoted Unit Price	Total Item Cost
36	Flint - Bike Lane Straight Arrow PM602005	6'x2'	White	Preformed Thermo	Each	50	120.00	6,000.00
37	Flint - Bike Turn Arrow PM6902756(+)	4'7"x3'6"	White	Preformed Thermo	Each	5	75.00	375.00
38	Flint - Bicycle Rider PM600847L-BK	4'x7'	Black Background	Preformed Thermo	Each	50	400.00	20,000.00
39	Flint - Bicycle Rider PMSK6902766L	4'x7'	Green Background	Preformed Thermo	Each	30	400.00	12,000.00
40	Flint - Bike Straight Arrow PMSK6902763	4'x7'	Green Background	Preformed Thermo	Each	30	400.00	12,000.00
41	Flint - Bike Turn Arrow PMSK6902762(+)	4'x7'	Green Background	Preformed Thermo	Each	2	400.00	800.00
42	Flint - Bike Straight/Turn Combi PMSK6902764(+)	4'x7'	Green Background	Preformed Thermo	Each	2	600.00	1,200.00
43	Flint - Shared Lane Symbol PMSK6902768L	4'x10'	Green Background	Preformed Thermo	Each	20	500.00	10,000.00
44	Flint - 24" Linear Solid Green PMSK89430566LG		Green Background	Preformed Thermo	SF	4000	10.00	40,000.00
(+) replace with "L" or "R" to indicate direction of marking								
<b>Section Total</b>								<b>\$102,375.00</b>

**PRICE PROPOSAL CONTINUED ON FOLLOWING PAGE.**

Bidder's Name K5 Corporation

00300-6



Section Totals		
Items 1-22		\$ 396,620.00
Items 23-25		\$ 6,500.00
Items 26-35		\$ 41,575.00
Items 36-44		\$ 102,375.00
	Quoted Total	\$ 547,070.00

Total Bid Price (numbers): \$ 547,070.00

Total Bid Price (written out): five hundred forty seven thousand seventy dollars

(The total bid price should also be written on page 300-1 under proposed contract price)

Bidder's Name K5 Corporation

00300-7